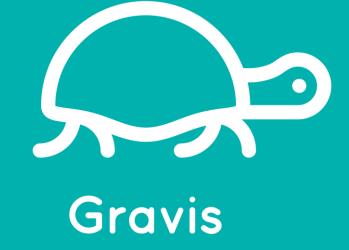
# PRIVATE CREDIT OUTLOOK



#### PRESENTER



#### Albane Poulin

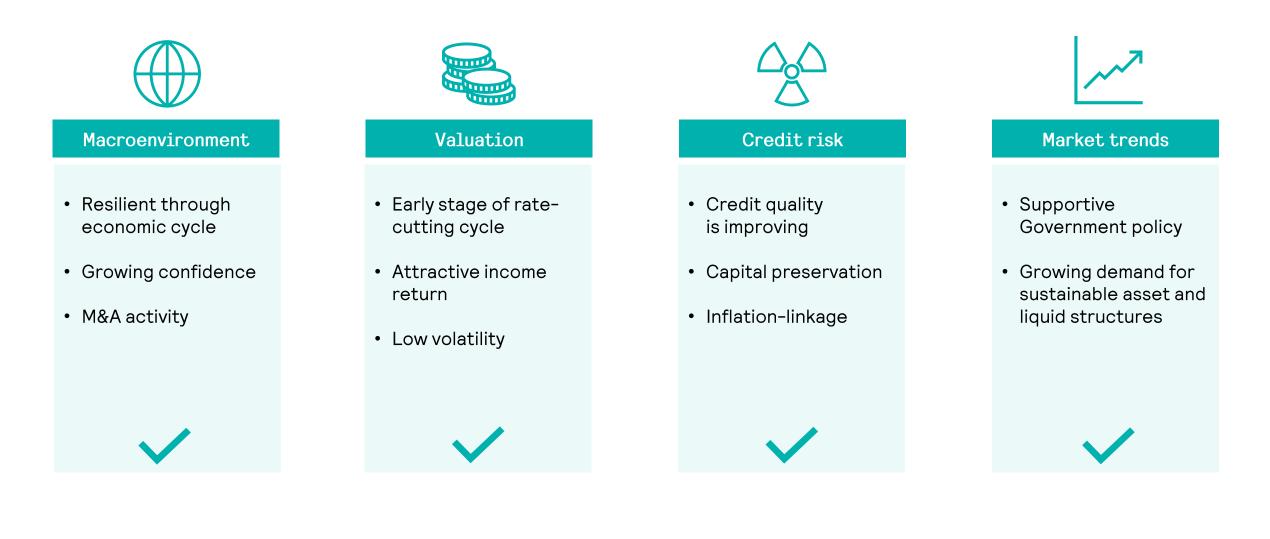
Head of Private Credit

Albane oversees activities in private credit across existing funds GCP Infrastructure Investments and GCP Asset Backed Income, as well as leading new strategies in this asset class.

Albane joins from abrdn where she was Head of European Private Placements. She was responsible for the origination and underwriting of new transactions, as well as monitoring of existing private placement investments across the different portfolios. She was also the lead fund manager on a number of Multi-Sector Private credit funds investing in a range of private credit asset classes including Private Placement, Infrastructure Loans and Commercial Real Estate Debt. Prior to abrdn, Albane worked at Insight Asset Management as a credit analyst covering Utilities and Transportation. Albane has 18 years of experience in credit markets.

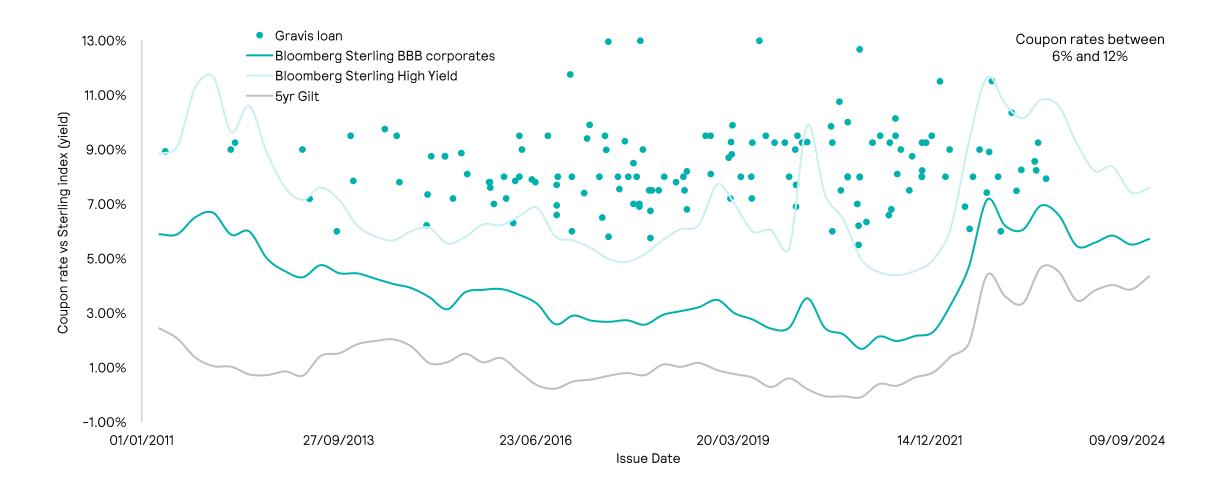
She has a Master's Degree in Economics and Finance from the University of Bordeaux (France).

# WHY INFRASTRUCTURE IS AN IDEAL PRIVATE CREDIT EXPOSURE



### PROVEN TRACK RECORD OF GENERATING HIGH RETURNS SINCE 2011

Securing attractive risk-adjusted returns and illiquidity premia.



Source(s): Gravis, Bloomberg: Data as at 31 December 2024 taken from both GCP Infrastructure Investments and GCP Asset Backed Income.

### ASSESSING A PRIVATE CREDIT FUND MANAGER

Criteria to consider when assessing a private credit fund manager

Strong track-record across each step of the lending process	Gravis KPIs	
<b>Strong origination capabilities</b> : highly proficient and experienced team with a history of successfully developing new leads	<b>21</b> direct investment individuals	
Extensive network of key stakeholders to ensure <b>certainty of deployment</b>	Maintain an ongoing pipeline of <b>£1-2bn</b>	
Technical expertise	<b>c.£5bn</b> invested in real assets since 2008	Investment management system for the loan
<b>Underwriting and structuring</b> : ability to tailor bespoke and complex financing solutions (senior, sub) to match the risk profile of the asset.	Yield pick-up >1-2% vs public bond index	life-cycle
<b>Monitoring</b> : proactive engagement with borrowers to identify potential credit deterioration. Bespoke in-house systems and processes.	Low loss ratio: <b>0.41%*</b>	
<b>Restructuring and exit</b> : proven track-record in reprofiling, restructuring, stepping- in and exiting	10.1%** IRR on exit	

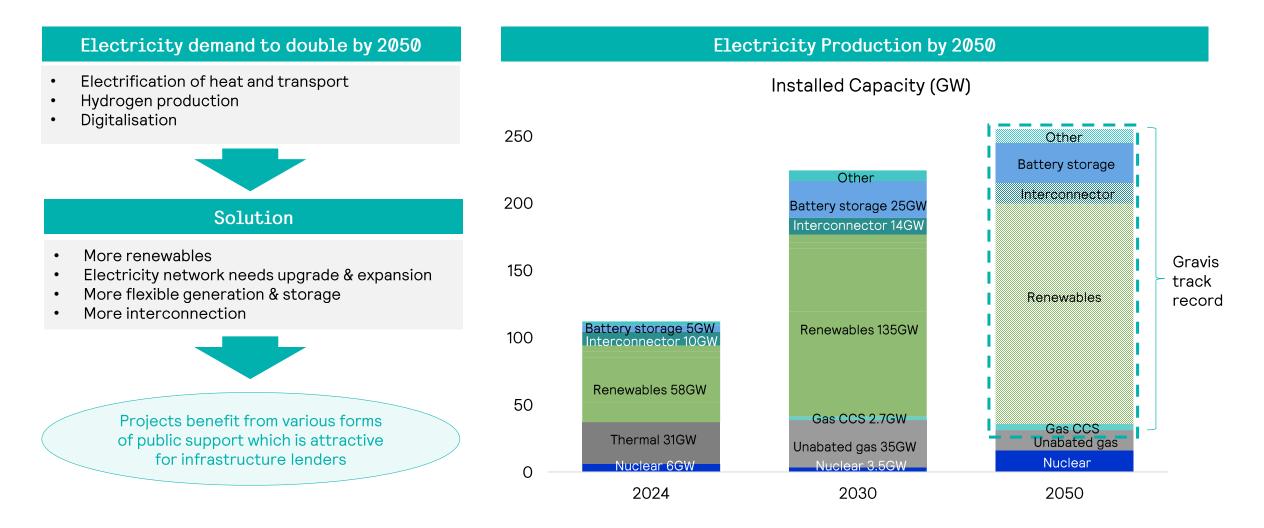
Note(s): \* GCP Infra calculated as total aggregate downward revaluations divided by invested capital since IPO expressed as a time weighted annual percentage, as at 30 September 2024. \*\* Calculated as IRR on infrastructure loans exited across GCP Infra and GCP Asset Backed Income Ltd as of 30 June 2024

# THE PATH TO NET ZERO – THE CURRENT COMMITMENTS AND TARGETS

	20	24 20	03	30			2050
5x Investment		Paris 68% reduction		gned . 1990) by 2	<b>UK's 6<sup>th</sup> carbon budget</b> 2030 <b>2033 - 2037</b>	£50bn per annum	Net Zero
Increase Electricity		<b>58 GW renewable*</b> 15GW offshore, 16GW onshore, 17GW Solar		51GW o Electric	78% reduction by 2035 (Legally Binding) renewables** offshore, 28GW onshore, 47GW solar bity grid decarbonisation n Control for Clean Power)	PV 30 – 40 TWh biometh	ane 🔴
Heat		1% of homes with heat pumps		15% ene	ergy demand reduction through effic	ciency 50-80% of homes with heat pur	nps 🔴
Transport		1 million EVs on road		Nonew	petrol or diesel cars	37.4 million EVs on re	oad
Carbon removals		2x industrial clusters by mid 2020s			MtCO <sub>2</sub> e CCS ustrial clusters	50 MtCO <sub>2</sub> e / a C	ccs

Source(s): Gravis, \*DESNZ Installed capacity Q3 2024 \*\*NESO Clean Power 2030 Further Flex and Renewables

# DECARBONISATION PROVIDES OPPORTUNITIES TO FINANCE NEW PROJECTS IN A SUPPORTIVE ENVIRONMENT



Source(s): Gravis, DESNZ installed capacity for Q324, NESO Clean Power 2030, Ofgem

## SAMPLE OPPORTUNITIES WITHIN BROADER PRIVATE CREDIT SPACE

Sector	Country	Why we like it	Decarbonisation	Digitalisation	Decentralisation	Deglobalisation
Geothermal	Netherlands	No drilling risk, long-term offtake agreement already in place	$\sim$		$\sim$	$\sim$
Glasshouses	Sweden	Fixed and variable rent with grower/tenant	$\sim$			$\checkmark$
Carbon Capture & Storage	UK	Regulated Asset Base model resulting in predictable cash flows	$\sim$			
District Heating	Germany	Monopolistic position, ability to pass-through fuel costs	$\checkmark$		$\checkmark$	$\checkmark$
Battery Storage	UK	Minimum revenue guarantee under long-term contract, amortisation reduces refinancing risk	$\sim$		$\checkmark$	
Anaerobic digestion	Ireland	New market in technology we know well, long-standing relationship with developer, grant funding	$\sim$			$\checkmark$
Data Centres	UK	Tier 1 Hyperscaler tenant, conservative LTV		$\checkmark$		

Attractive opportunities within the private credit space across senior and subordinated debt with yield between 7% and 12%